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## Economic opportunities: Side-stream composite from sludge - Case mill: Holmen Paper

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Workshop on 6<sup>th</sup> of October 2015,  
Valencia, Spain



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## Contents



### 1. Reference case:

- Process description: Holmen Paper
- Assumptions
  - Generic prices
- Results
  - Balance deviations
  - Sensitivity


### 2. Composite production process – stand alone


- Process description
- Assumptions
- Results
  - Material balance
  - Investment costs
  - Costs, revenues, profits

### 3. Composite production integrated with Holmen mill

- Composite cases – Changes and assumptions
- Results
  - Economic indicators
  - Sensitivity
  - Comparison of the cases with the reference

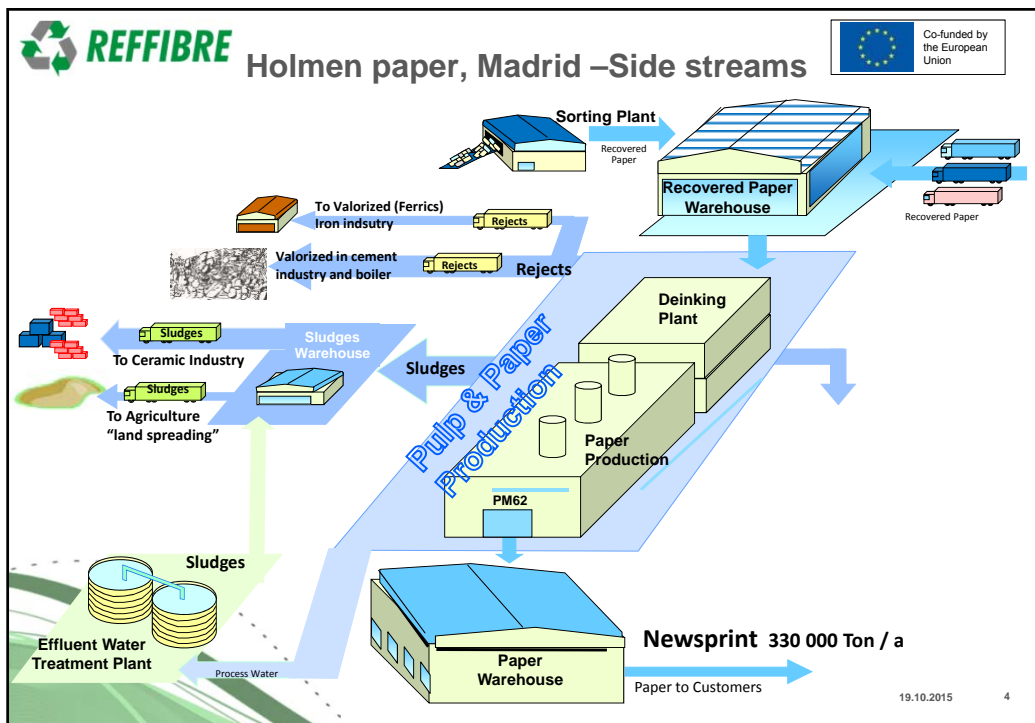
### 4. Conclusions



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### 1. Reference case – Holmen Paper mill

19.10.2015 3





**Holmen Paper, Madrid –Some main data 2013**  
(From Holmen Paper public website –true case values may differ slightly)

▪ Recycled fibre:	412	k-ton
▪ Chemicals:	11.7	k-ton
▪ Filler, pigment:	6.0	k-ton
▪ Electricity		
▪ Production:	181	GWh
▪ Purchased:	92	GWh
▪ Thermal energy		
▪ Purchased, natural gas and oil:	563	GWh
▪ Water consumption:	2.2	million m <sup>3</sup>
▪ Production rate total:	313	k-ton
▪ Process waste water:	1.9	million m <sup>3</sup>
▪ By products:	5	k-ton

19.10.2015 5

**Reference case assumptions**


**Processes included:**

- DIP and sorting plant
- Paper machine


**Other assumptions:**

- Sludge utilization / disposal included (at mill gate)
- Heat and electricity consumed are purchased
  - Power plant is not included in the system boundaries in economic analysis

19.10.2015 6



## Assumptions - Generic prices (Example)



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- 69 lines for raw materials, utilities and chemicals
- Mill specific prices may differ

Code	Description	Unit	Price	Category
1.01	Mixed papers and boards (sorted) (1.02)	€/ton	45.0	Raw materials
1.04	Corrugated paper and board (1.04)	€/ton	60.0	Raw materials
1.06	Unsold magazines (1.06)	€/ton	140.0	Raw materials
1.10	Mixed magazines and newspapers (1.10)	€/ton	85.0	Raw materials
1.11	Sorted Graphic Paper for Deinking (1.11)	€/ton	85.0	Raw materials
2.01	Newspapers (2.01)	€/ton	90.0	Raw materials
2.02	Unsold newspapers (2.02)	€/ton	90.0	Raw materials


Price information; generic		d-c -%	Unit	MIN	BAU	MAX	Reference
<b>Raw materials:</b>							
Mixed papers and boards (sorted) (1.02)	90 %	€/ton	45.0	66.7	110.0	[14]	
Corrugated paper and board (1.04)	90 %	€/ton	60.0	86.3	95.0	[24]	
Unsold magazines (1.06)	90 %	€/ton	140.0	167.5	180.0	as [6]	
Mixed magazines and newspapers (1.10)	90 %	€/ton	85.0	115.3	150.0	as [3]	
Sorted Graphic Paper for Deinking (1.11)	90 %	€/ton	85.0	115.3	150.0	[3]	
Newspapers (2.01)	90 %	€/ton	90.0	125.0	155.0	[4]	
Unsold newspapers (2.02)	90 %	€/ton	90.0	125.0	155.0	as [4]	

References	
[1]	2014. Eurostat. Electricity prices charged to final consumers. Average national price without taxes applicable for the first semester of each year for medium size industrial consumers (annual consumption between 500 and 2000 MWh)
[2]	Industry information (Europe)
[3]	2014. Information from CEPI. Sorted Graphic Paper for Deinking (1.11). Prices based on ex works or free delivered. Germany, France and Italy. Assumed as air dry.
[4]	2014. Information from CEPI. Newspapers (2.01). Prices based on ex works or free delivered. Germany, Italy and Spain. Assumed as air dry.
[5]	2014. Information from CEPI. White Woodfree Shavings (3.18.00). Prices based on ex works or free delivered. France and Spain. Assumed as air dry.

19.10.2015 7



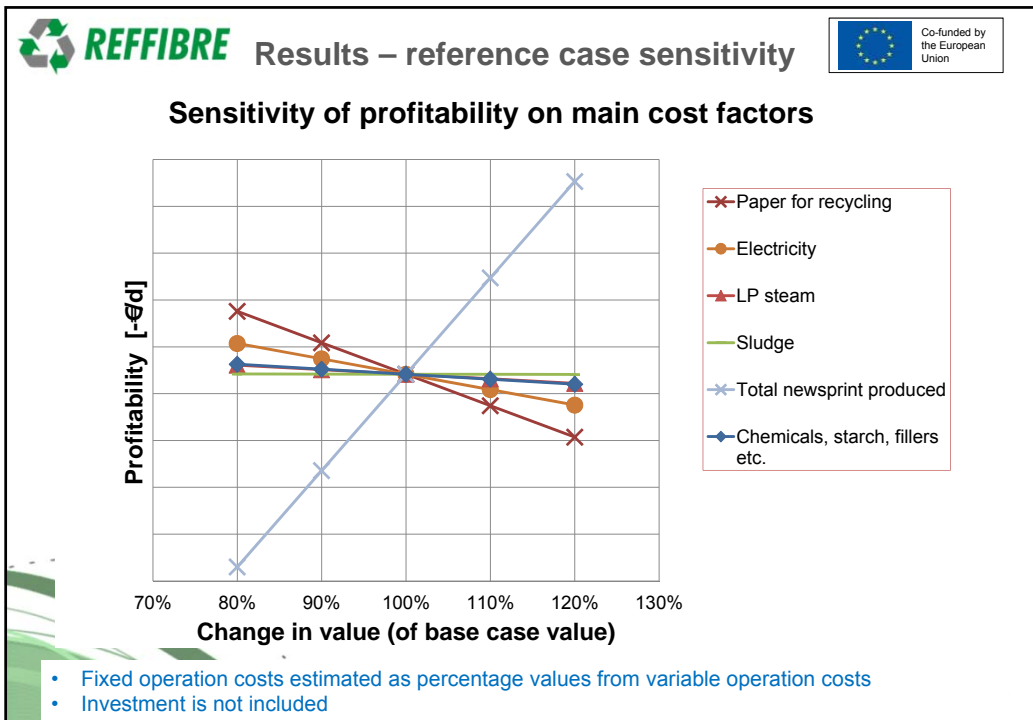
## Results – Balance deviations



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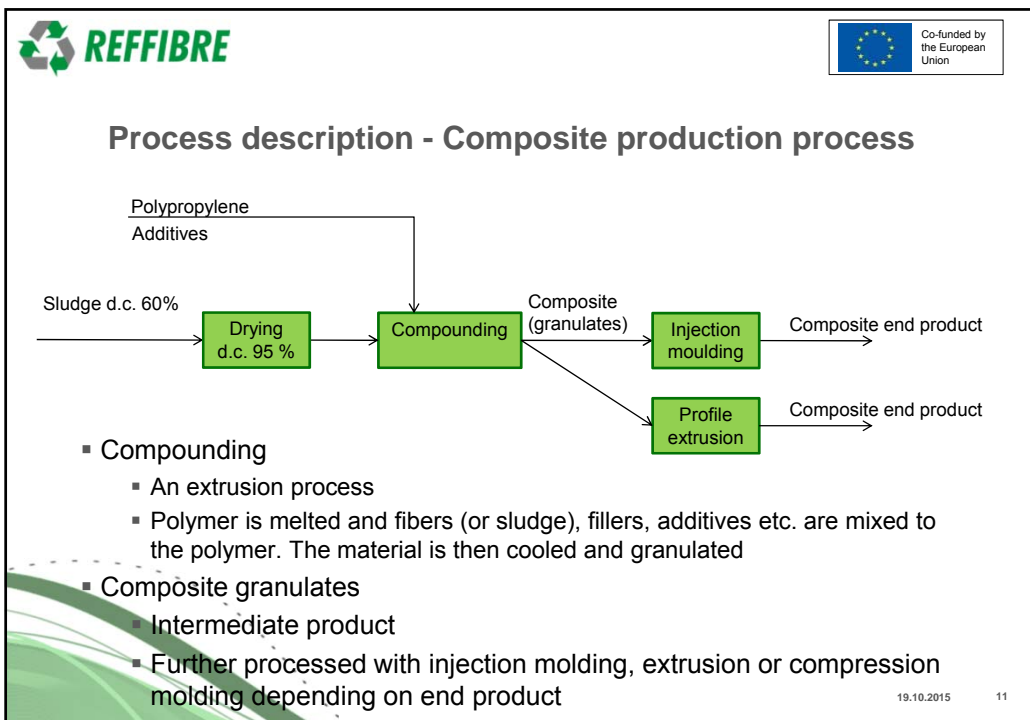
- Real mill data is applied (provided by the mill)
  - Average data
  - Small errors in resulting dry solids in and out balances
  - Normal situation, depends how the data is handled and gathered, measurement accuracies, process fluctuations etc.
  - Not straightforward task to detect the source or reason
    - Mill data is not fixed
- Due to real data, error in total material balance (as dry) 3.4% to 3.7 %
  - Error in DIP balance 2.9 %
  - Error in PM balance 1.1 %

19.10.2015 8



**2. Composite production process – stand alone study**

19.10.2015 10



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### Injection moulding

- The most common modern method of manufacturing parts
  - Ideal for producing high volumes of the same object
- Basic extrusion process,
  - followed by process of moulding
    - Involves heating and cooling of a large mass of metal mould
    - plus the energy needed to close the mould
- Often an additional downstream operation, including complex assembly → additional energy consumption <sup>[1]</sup>
- Possible end products of injection moulding are numerous, for example:
  - automotive parts and components, packaging, bottle caps, one-piece chairs and small tables, storage containers, etc..
  - Example of the VTT piloting / lab sample pieces on the right

1. REDUCED ENERGY CONSUMPTION IN PLASTICS ENGINEERING, 2005 EUROPEAN BENCHMARKING SURVEY OF ENERGY, available at: [http://ec.europa.eu/energy/intelligent/projects/sites/tee-projects/files/projects/documents/recipe\\_benchmarking\\_report.pdf](http://ec.europa.eu/energy/intelligent/projects/sites/tee-projects/files/projects/documents/recipe_benchmarking_report.pdf)

19.10.2015 12

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## Profile extrusion

- Basic profile extrusion process
- Extrusion of a shaped product - variety of configurations
- Can include solid forms as well as hollow forms [2]
- Products ranging from tubing to window frames to vehicle door seals [2]

1. REDUCED ENERGY CONSUMPTION IN PLASTICS ENGINEERING, 2005 EUROPEAN BENCHMARKING SURVEY OF ENERGY, available at: [http://ec.europa.eu/energy/intelligent/projects/sites/iee-projects/files/projects/documents/recipe\\_benchmarking\\_report.pdf](http://ec.europa.eu/energy/intelligent/projects/sites/iee-projects/files/projects/documents/recipe_benchmarking_report.pdf)

2. <http://www.ptonline.com/knowledgecenter/Profile-Extrusion/profile-extrusion-fundamentals/Typical-Extrusion-Profiles>

19.10.2015 13

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## Assumptions - Energy and utility consumption

- Specific energy consumption values are site wide values
- Energy consumed in compounding, injection molding and profile extrusion is assumed to be electricity
  - Specific energy consumption of compounding
    - 630 kWh/t [1]
  - Specific energy consumption of injection moulding
    - 3 100 kWh/t [1]
  - Specific energy consumption of profile extrusion
    - 1 500 kWh/t [1]
- Drying
  - 70% thermal efficiency, direct heating with natural gas
  - Energy consumption estimation in drying: 0.90 kWh/kg evaporated water
- Possible need for cooling water in process.
  - Only minor impact on results, not taken into account in this evaluation

1. REDUCED ENERGY CONSUMPTION IN PLASTICS ENGINEERING, 2005 EUROPEAN BENCHMARKING SURVEY OF ENERGY, available at: [http://ec.europa.eu/energy/intelligent/projects/sites/iee-projects/files/projects/documents/recipe\\_benchmarking\\_report.pdf](http://ec.europa.eu/energy/intelligent/projects/sites/iee-projects/files/projects/documents/recipe_benchmarking_report.pdf)

19.10.2015 14

## Assumptions - Composite recipe & capacity

### Recipe for side-stream-composite

	Min	Max
Sludge	30 %	50 %
Polypropylene	50 %	70 %
Additive: processing aid		

- Capacity
  - Based on available sludge amount
  - Composite production ~ 84 000 ton / year
- Operating 24/7, utility degree 80%
- Material losses in process 1%

19.10.2015

15



## Assumptions – Prices - Composite production process

			Min	Max	Reference
Chemical (process agent)	€/ton	4 000			Estimate without knowing the exact additive
Polypropylene	€/ton	1 650	1 500	1 800	Estimation
Composite, general	€/ton	2 250	1 500	3 000	Rough estimation

19.10.2015

16







**Assumptions - Fixed costs**

- Investment costs: order of magnitude estimate based on step counting methods <sup>[3]</sup>
- Capital charge: 14 years, 5 %
- Labor costs, 21 persons, 70 000 €/a
  - 5 shift, 3 to 5 persons per shift
- Overheads, 50% of labor cost
- Maintenance 3% of investment cost
- Other fixed 1.5% of investment cost



19.10.2015 17



**Evaluated cases**  
**- Composite production process**

- Injection moulding
- Profile extrusion



19.10.2015 18

## Results – material and energy balance

	Per ton of composite produced	Dry content	Case Injection moulding	Case Profile extrusion
Sludge	kg/t	60 %	640	640
Polypropylene	kg/t	100 %	586	586
Additive: processing aid	kg/t	100 %	20	20
Composite	kg/t	98 %	1000	1000
Losses	kg/t	98 %	10	10
Evaporated water	kg/t		236	236
Electricity	kWh/t		3730	2130
Natural gas	kWh/t		211	211

19.10.2015
19

## Results - Investment costs estimate of side-stream-composite plant

- Based on step counting methods, average values used:
  - Bridgewater [3]
  - Zevnic & Buchanan [3]

	Injection moulding, M€	Profile extrusion, M€
Bridgewater	33	25
Zevnic & Buchanan	121	91
<b>Average</b>	<b>77</b>	<b>58</b>

**BRIDGWATER'S METHOD**

For processes with predominantly liquid and/or solid handling phases, the correlation equation is

$$C = 1930 N \left( \frac{Q}{s} \right)^{0.675} \quad (2-12)$$

where

$C$  = capital cost £<sub>2000</sub>, battery limits  
 $N$  = number of functional units  
 $Q$  = plant capacity, tonnes/year, above 60,000  
 $s$  = reactor "conversion" =  $\frac{\text{mass of desired product}}{\text{mass of reactor input}}$

For plant capacities below 60,000 tonnes/year

$$C = 169,560 N \left( \frac{Q}{s} \right)^{0.30} \quad (2-13)$$

**Zevnic & Buchanan's method**

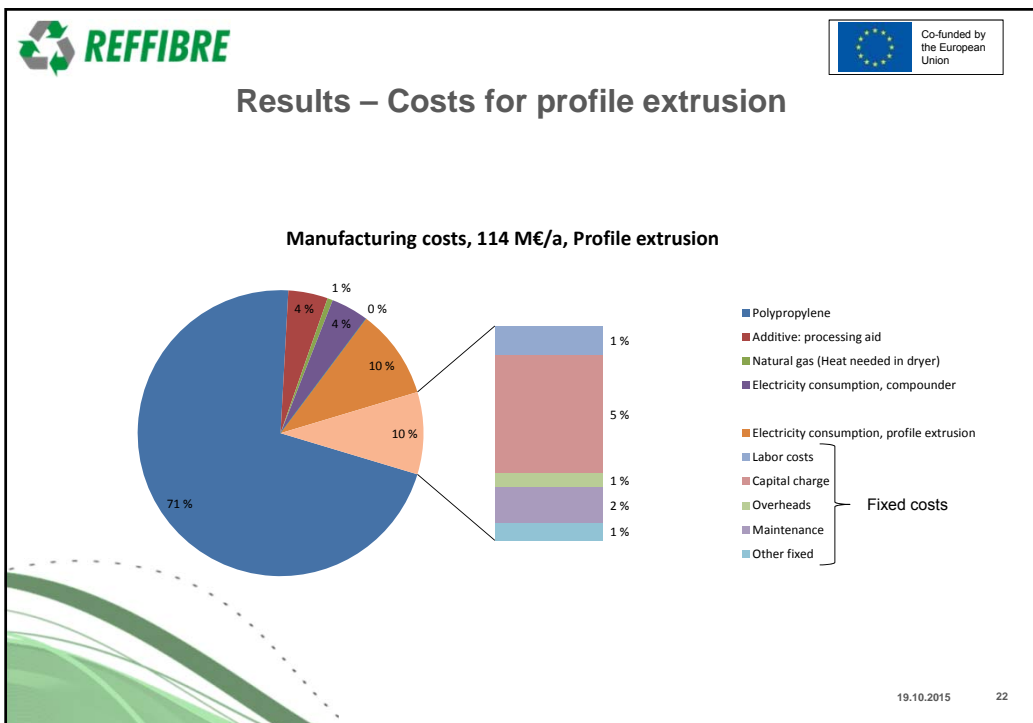
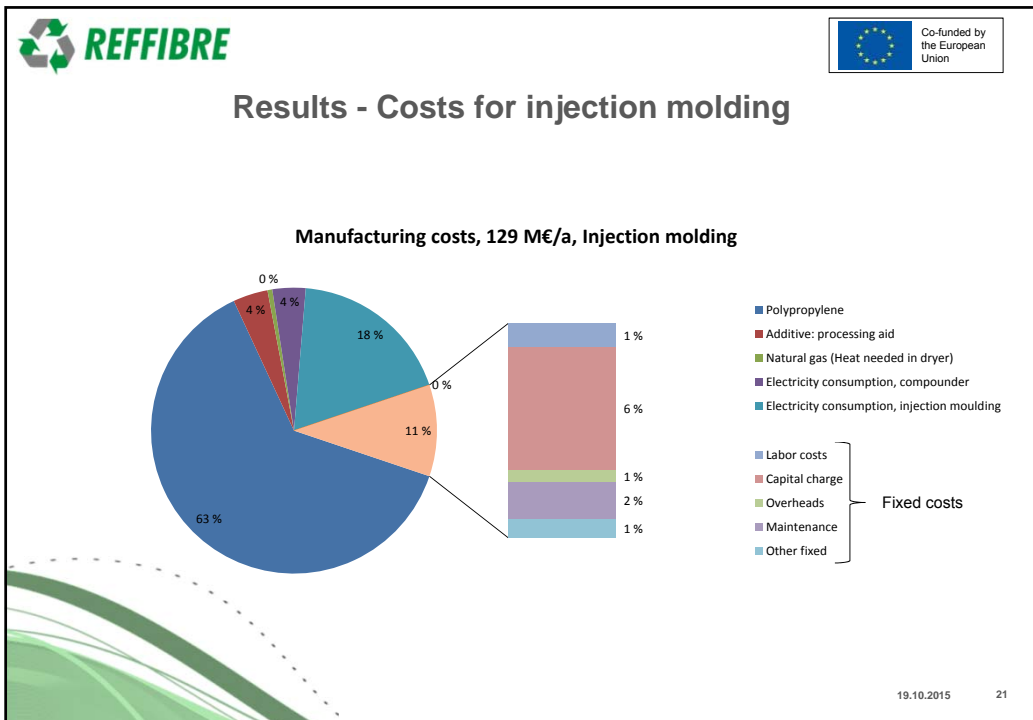
For plant capacity above 10 million pounds per year (4536 tonnes/year) and temperature and pressure above ambient:



$$C = 7470 N Q^{0.6} 10^{[0.11 \log P_{\max} + (1.8 \times 10^{-4} (T_{\max} - 300)) + (F_m)]} \quad (2-8)$$

where

$C$  = estimated capital cost, million pound, in 2000  
 $Q$  = plant capacity, tonnes per year  
 $N$  = number of functional units  
 $P_{\max}$  = maximum process pressure, atm  
 $T_{\max}$  = maximum process temperature, K  
 $F_m$  = materials of construction factor  
 0 for mild steel and wood  
 0.1 for aluminium, brass, lower grade stainless steel  
 0.2 for monel, nickel, higher grade stainless steel  
 0.3 for hastelloy  
 0.4 for precious metals.

3. Holland, F.A. & Wilkinson, J.K., Perry's Chemical Engineers' Handbook, section 9 (Process Economics), McGraw-Hill, 1999
19.10.2015
20





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### Results – Costs, revenues and profits

	Profile extrusion M€a	Injection moulding M€a
Variable costs	103.5	115.8
Fixed costs	10.6	13.4
Revenues	189.2	189.2
<b>Profit</b>	<b>75.1</b>	<b>60.0</b>

19.10.2015 23



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### 3. Composite production integrated with Holmen Paper mill

19.10.2015 24



## Composite cases – Changes and assumptions

### Case 1:

- Reference case process + composite production with injection moulding

### Case 2:

- Reference case process + composite production with profile extrusion

### Changes:

- New composite plant (Part 2 on slides)
- Changes in sludge utilization
- No changes in DIP or PM process or existing product qualities
- Power plant: As independent business unit – no effects due to the case
  - Electricity is purchased from the grid

### Assumptions:

- - Investments are not considered
- Other fixed operation cost estimations are included
  - For composite production process stand alone (part 2.) values used

19.10.2015

25



## Results - Economic indicators



### Variable operating costs

$$\text{Variable costs} = C_v = \sum_{j=1}^n \left( \sum_{i=1}^k (P m_{ji} m_{ji} + P_{st} E_{j,st} + P_{el} E_{j,el} + P_w w_{ji} + P_{ww} ww_{ji} + P_{wa} wa_{ji} + P_e e_{ji}) \right)$$

$P$	= Price
$m_{ji}$	= Raw material / fuel
$E$	= Energy
$w$	= Water
$ww$	= Waste water
$wa$	= Solid waste
$e$	= Air emissions
Subscripts:	
$el$	= electricity
$st$	= steam

$$\text{Cost indicator} = I_{cv} = \frac{C_v}{\text{Reference } C_v} - 1$$

Injection moulding:


**Variable cost indicator**  $I_{cv} = 157\%$  + value = additional cost, negative effect  
- value = decreased cost, positive effect

Profile extrusion:


**Variable cost indicator**  $I_{cv} = 140\%$  + value = additional cost, negative effect  
- value = decreased cost, positive effect

19.10.2015

26



## Results - Economic indicators



### Revenue from products and by-products


$$\text{Revenue} = Rp = \sum_{j=1}^n (\sum_{i=1}^k (Pp_{ji} p_{ji} + Psp_{ji} sp_{ji}))$$

$p_{ji}$  = Products  
 $sp_{ji}$  = Side products  
 $Pp_{ji}$  = Price of products  
 $Psp_{ji}$  = Price of side products


$$\text{Revenue indicator} = I_R = \frac{Rp}{\text{Reference } Rp} - 1$$

Injection moulding:	<b>Revenue indicator</b>	$I_p = 157 \%$	+ value = additional revenue, positive effect - value = decreased revenue, negative effect
Profile extrusion:	<b>Revenue indicator</b>	$I_p = 157 \%$	+ value = additional revenue, positive effect - value = decreased revenue, negative effect

19.10.2015 27



## Results - Economic indicators



### Profitability function (product revenues – variable costs)

$$\text{Profitability function} = V = Rp - Cv$$


$Rp$  = Revenues from products and side products  
 $Cv$  = Variable costs

$$\text{Profitability indicator} = I_V = \frac{V}{\text{Reference } V} - 1$$

Injection moulding:	<b>Profitability indicator *</b>	$I_V = 157 \%$	+ value = increased profitability, positive effect - value = decreased profitability, negative effect
Profile extrusion:	<b>Profitability indicator *</b>	$I_V = 183 \%$	+ value = increased profitability, positive effect - value = decreased profitability, negative effect


\*) Fixed costs not included. Can be applied only for positive values profitability values !

19.10.2015 28



## Results - Economic indicators

### Savings and revenue changes



$$\text{Savings function} = SAV_{case} = V_{ext,case} - V_{ext,Ref} = (Rp_{case} - Rp_{Ref}) - (Cv_{case} - Cv_{Ref}) - (Cfo_{case} - Cfo_{Ref})$$

$V_{ext}$  = Profitability accounting also fixed operation costs  
 $Rp$  = Revenues from products and side products  
 $Cv$  = Variable costs  
 $Cfo$  = Fixed operation costs (labour, maintenance materials, overheads)


Subscripts:  
 $case$  = Reffibre (test) case  
 $Ref$  = Reference

$$\text{Savings indicator} = I_{SAV} = \frac{SAV_{case}}{Rp_{Ref}}$$

- Savings are considered at annual level to take into account also utilization rate, also fixed costs are partly considered (but not investment)


<b>Injection moulding:</b>	<b>Achievable savings (**)</b> $I_{SAV} = 57.3\%$	+ value = savings exist, positive effect - value = no savings, increased costs and/or decreased revenue, negative effect
<b>Profile extrusion:</b>	<b>Achievable savings (**)</b> $I_{SAV} = 68.2\%$	+ value = savings exist, positive effect - value = no savings, increased costs and/or decreased revenue, negative effect

(\*\*) At annual level, takes also into account fixed cost (but not investments) and utilization rate



## Results - Economic indicators

### Affordable investment



$$\text{Affordable investment} = TCI_{SAV_{case}} = SAV_{case} AF(n, r)$$

$AF(n, r)$  = Annuity factor for given cost of capital ( $r$ ) and time period ( $n$ )  
 $SAV$  = Savings (annual)

Subscripts:  
 $SAV$  = Savings (annual)  
 $case$  = Reffibre case

19.10.2015      30

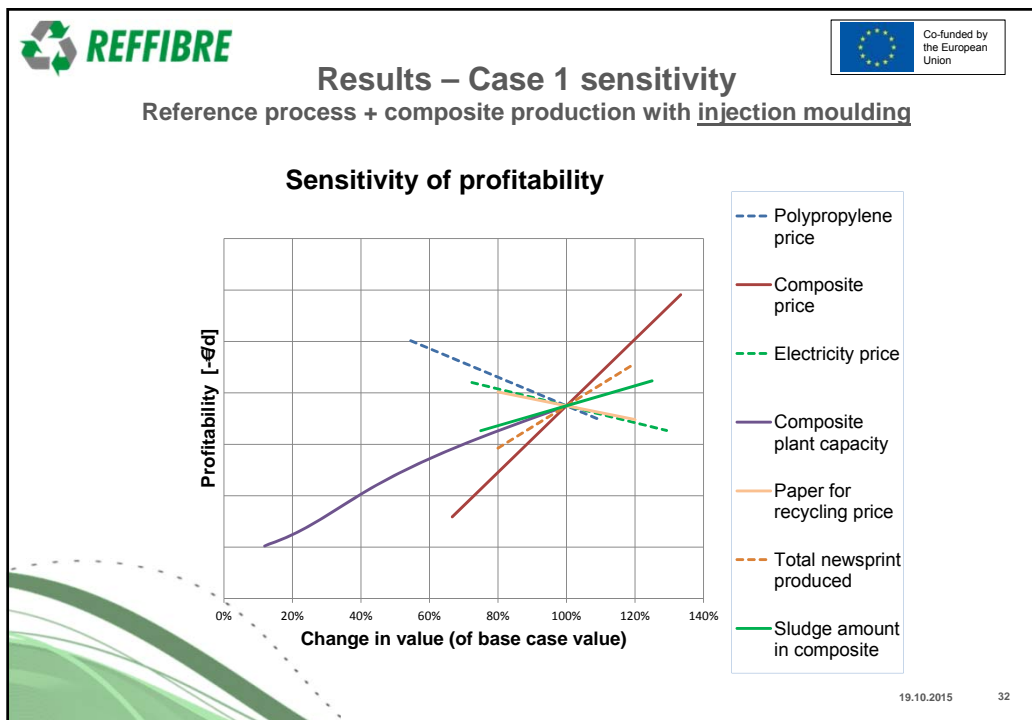
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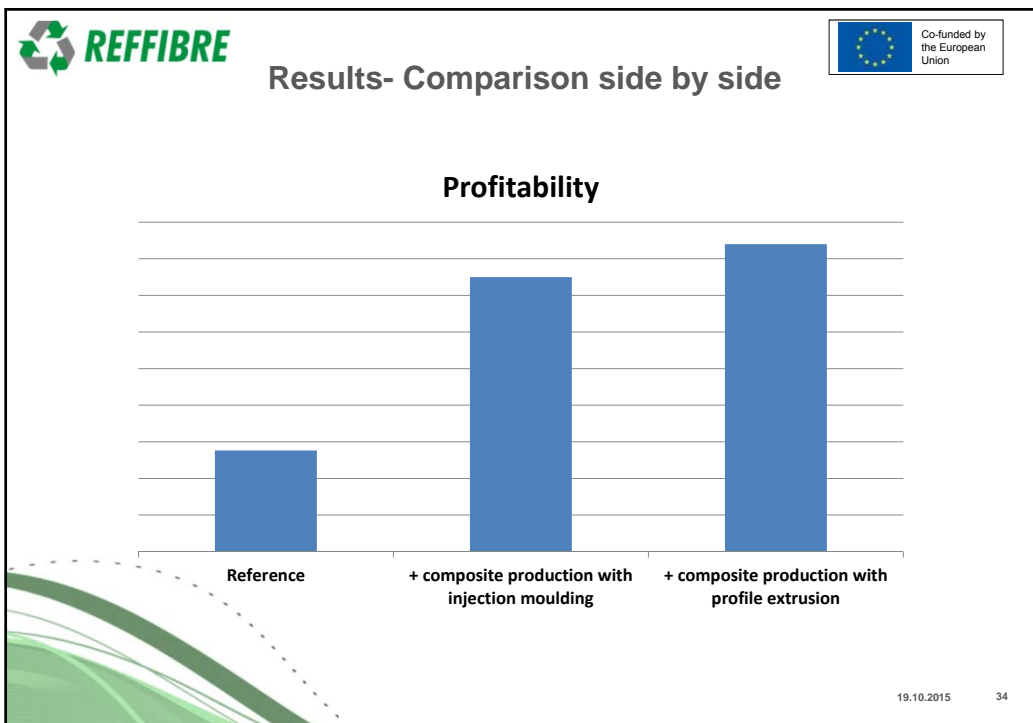
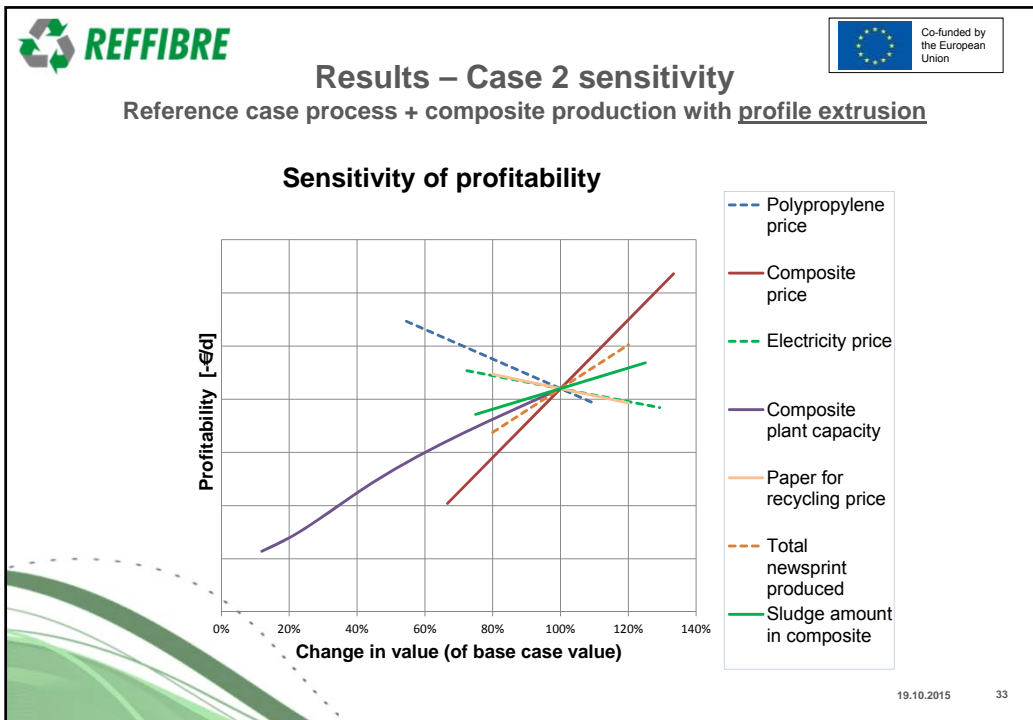
### Assumptions for cases sensitivity calculations



- Sludge amount in composite is varied
  - Composite production is kept constant
  - In case sludge amount (change in base case value) is over 100%, more sludge is needed than actually available
- Capacity
  - Number of labour is kept constant

19.10.2015 31







## 4. Conclusions


- Side stream plastic composite utilizing sludge from the paper mill is promising
- Polypropylene is the key cost factor in composite manufacturing
- The costs of the process containing injection molding are higher than the costs in case of profile extrusion

**Uncertainties:**

- The variety of possible composite end products is huge
  - Only rough price estimate of composite
- Production capacity of composite plant based on sludge available is large
  - is there markets for this ?

**Further work**

- The end product and market to be specified and market size evaluated
- Selection of production capacity for the product and market in question
- Re-estimation of the economic concept calculations
- Players in the value chain to be specified:
  - Sludge provider → Granule producer → Final composite producer → Consumer (could be also industrial)




## Acknowledgement

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19.10.2015 36